

# Lecture 17: Community Enforcement Models with Incomplete Information

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### Community Enforcement Models with Complete Info

A large group of players randomly matched to play game G.

- Each player only observes the actions in his own match.
- They cannot observe their partners' identities and cannot observe what's going on in other matches.
- A special class of repeated games with private monitoring.
  - Each player's private signal is the actions in his match.
  - The folk theorem in Sugaya (2021) does not apply since the private signals cannot statistically identify the (entire) action profile.

Kandori (1992), Ellison (1994), Deb and Gonzalez-Diaz (2019), Deb (2020), and Deb, Sugaya and Wolitzky (2020):

• Folk theorems in community enforcement with complete info.

Question: What happens when there is incomplete info?

#### Community Enforcement with Incomplete Information

To fix ideas, consider a large population of players playing the prisoner's dilemma:

• A fraction of the population are bad types who always play *D*,

e.g., each player is normal w.p.  $1 - \varepsilon$  and is bad w.p.  $\varepsilon$ .

• In each period, players are randomly matched and can only observe the actions in their own match.

Two key findings:

- Sugaya and Wolitzky (2020): Anti-folk theorem.
- Sugaya and Wolitzky (2021): Folk theorem when players can communicate via cheap talk messages.



#### A General Anonymous Repeated Game with Bad Types

- Discrete time *t* = 0, 1, 2, ....
- N players with discount factor  $\delta$ .
- Each player's action set A, with  $a_t \in A^N$  the action profile at t.
- Player *i*'s type  $\theta_i \in \{R, B\}$ , with type *B* taking  $a^*$  in every period.
- Type distribution  $p \in \Delta(\{R, B\}^N)$ .
- Player *i*'s private signal  $y_{i,t} \sim F(\cdot | (a_{\tau}, y_{\tau})_{\tau=0}^{t-1}, a_t)$ .
- Public randomization device  $\xi_t \sim U[0, 1]$ .
- Player *i*'s private history in period *t* consists of  $\theta_i$  and  $(a_{i,\tau}, y_{i,\tau}, \xi_{\tau})_{\tau=0}^{t-1}$ .
- Players' stage-game payoffs  $(u_1, ..., u_N) : A^N \to [0, 1]^N$ .



### Symmetry Assumptions

#### Assumption: Symmetric Type Distribution

 $p(\theta_1,...,\theta_n)$  depends only on the number of bad types in  $(\theta_1,...,\theta_n)$ .

#### Assumption: Symmetric Payoff Function

Fix  $i, j \in \{1, 2, ..., N\}$ . We have  $u_i(a_i, a_{-i}) = u_j(a'_j, a'_{-j})$  if

- $a_i = a'_j$ ,
- the number of other players playing each action is the same under a<sub>-i</sub> and under a'<sub>-j</sub>.

## Prisoner's Dilemma with Uniform Random Matching

Model

Leading example: N = 2n players are uniformly matched into pairs in each period to play the prisoner's dilemma.

- Payoffs are symmetric since matching is uniform and anonymous. Each opponent's action matters for your payoff with prob  $\frac{1}{N-1}$ .
- The private signal  $y_{i,t}$  is the action profile in agent *i*'s match, i.e., agent *i* perfect observes each opponent's action with prob  $\frac{1}{N-1}$ .
- The type distribution is symmetric when each player is bad w.p.  $\varepsilon$ .



## Analysis

- With symmetry and public randomization, focusing on symmetric equilibrium is w/o loss of generality.
- Let  $\mathcal{B}_n$  be the event that there are *n* bad players, with  $p_n \equiv \Pr(\mathcal{B}_n)$ .
- Let  $q_n \equiv \Pr(n \text{ out of } N 1 \text{ other players are bad player i is rational}).$

• Let 
$$q_n^- \equiv q_{n-1}$$
. Let  $q_N \equiv 0$  and  $q_0^- \equiv 0$ .

Both  $q \equiv (q_0, ..., q_N)$  and  $q^- \equiv (q_0^-, ..., q_N^-)$  are prob distributions.

• The total variation distance between q and  $q^-$  is:

$$\Delta \equiv \max_{\mathcal{N} \subset \{0,1,\ldots,N\}} \Big| \sum_{n \in \mathcal{N}} (q_n - q_n^-) \Big|.$$



## Analysis

Interpretations of the two distributions q and  $q^-$ :

- Let  $q_n \equiv \Pr(n \text{ out of } N 1 \text{ other players are bad player i is rational}).$
- Let  $q_n^- \equiv q_{n-1}$ .

Suppose the rational type's equilibrium strategy is *not*  $a^*$  in every period.

- If I am rational and play my equilibrium strategy, then q is my belief about the total number of people playing  $a^*$  in every period.
- If I am rational but I deviate to  $a^*$  in every period, then  $q^-$  is my belief about the total number of people playing  $a^*$  in every period.
- Therefore, ∆ measures the *detectability* of a rational type's deviation to the bad type's strategy.



### Lower Bound on Rational Type's Payoff

Let  $U_i(\theta)$  be player 1's equilibrium payoff conditional on type profile  $\theta$ .

Let

$$u_n^R \equiv \mathbb{E}[U_i(\theta)|\theta_i = R, \mathcal{B}_n] \text{ and } u_n^B \equiv \mathbb{E}[U_i(\theta)|\theta_i = B, \mathcal{B}_n].$$

#### Lemma

In every equilibrium of the repeated game, we have

$$\sum_{n=0}^{N-1} q_n u_n^R \ge \sum_{n=0}^{N-1} q_n u_n^B - \Delta.$$

What is the rational type's expected payoff when he plays his equilibrium strategy?

• 
$$\sum_{n=0}^{N-1} q_n u_n^R$$
.



## Lower Bound on Rational Type's Payoff

Let  $U_i(\theta)$  be player 1's equilibrium payoff conditional on type profile  $\theta$ .

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What is the rational type's expected payoff when he deviates and plays  $a^*$  in every period?

•  $\sum_{n=0}^{N-1} q_n u_{n+1}^B = \sum_{n=0}^N q_n^- u_n^B.$ 

(comes directly from  $q_n^- = q_{n-1}$ )



### Proof: Lower Bound on Payoff

Let

$$u_n^R \equiv \mathbb{E}[U_i(\theta)|\theta_i = R, \mathcal{B}_n] \text{ and } u_n^B \equiv \mathbb{E}[U_i(\theta)|\theta_i = B, \mathcal{B}_n].$$

#### Lemma

In any equilibrium,

$$\sum_{n=0}^{N-1} q_n u_n^R \ge \sum_{n=0}^{N-1} q_n u_n^B - \Delta.$$

Rational type's payoff from deviating to  $a^*$  in every period is given by  $\sum_{n=0}^{N-1} q_n u_{n+1}^B = \sum_{n=0}^{N} q_n^- u_n^B$ . Therefore,

$$\sum_{n=0}^{N-1} q_n u_{n+1}^B = \sum_{n=0}^{N-1} q_n u_n^B - \sum_{n=0}^{N} (q_n - q_n^-) u_n^B \ge \sum_{n=0}^{N-1} q_n u_n^B - \Delta$$

The blue term is no more than his equilibrium payoff  $\sum_{n=0}^{N-1} q_n u_n^R$ .



#### Pairwise Dominant Action

This lemma is useful in games where  $a^*$  is a pairwise dominant action:

#### Assumption: Pairwise Dominance

Action  $a^* \in A$  is a pairwise dominant action if there exists c > 0 such that for every  $a \neq a^*$  and  $a_{-ij} \in A^{N-2}$ , we have

$$u_i(a_i = a^*, a_j = a, a_{-ij}) - u_j(a_j = a, a_i = a^*, a_{-ij}) > c.$$

This neither implies nor is implied by  $a^*$  being a dominant action.

• Find two counterexamples to convince yourself.

In the prisoner's dilemma game with uniform random matching:

• *D* is a pairwise dominant action since

$$\frac{x+1}{N-1}(1+g) \ge \frac{x}{N-1} - l \cdot \frac{N-1-x}{N-1} + \underbrace{\min\{g,l\}}_{\equiv c},$$

where x is the number of people playing C other than i and j.

## Upper Bound on Rational Type's Payoff

Fix an equilibrium. When the rational type plays his equilibrium strategy,

 let γ<sub>n</sub> be the occupation measure with which he plays actions other than a\* conditional on there are n bad types in the population.

Recall that

$$u_n^R \equiv \mathbb{E}[U_i(\theta)|\theta_i = R, \mathcal{B}_n] \text{ and } u_n^B \equiv \mathbb{E}[U_i(\theta)|\theta_i = B, \mathcal{B}_n].$$

#### Lemma

If  $a^*$  is a pairwise dominant action, then  $u_n^B \ge u_n^R + \gamma_n c$  for every n.

This follows from the definition of pairwise dominant actions.



#### Lower Bound on the Occupation Measure of $a^*$

#### Combining the two lemmas:

#### Lemma

In any equilibrium, 
$$\sum_{n=0}^{N-1} q_n u_n^R \ge \sum_{n=0}^{N-1} q_n u_n^B - \Delta$$
.

#### Lemma

If  $a^*$  is a pairwise dominant action, then  $u_n^B \ge u_n^R + \gamma_n c$  for every n.

we obtain the following inequality:

$$\Delta \geq \sum_{n=0}^{N-1} q_n (u_n^B - u_n^R) \geq c \cdot \sum_{n=0}^{N-1} q_n \gamma_n$$

The expected occupation measure of actions other than  $a^*$ ,  $\sum_{n=1}^{N-1} q_n \gamma_n$ , is no more than  $\frac{\Delta}{c}$ , i.e., the expected occupation measure of  $a^*$  is at least  $1 - \frac{\Delta}{c}$ .



#### Anti-Folk Theorem

Recall that the expected occupation measure of actions other than  $a^*$ ,  $\sum_{n=1}^{N-1} q_n \gamma_n$ , is no more than  $\frac{\Delta}{c}$ .

If  $\Delta \rightarrow 0$ , then:

- In every equilibrium, the rational type plays  $a^*$  in almost all periods.
- Social welfare is close to the case in which everyone is bad.

This leads to an anti-folk theorem, i.e., all payoffs are close to  $U(a^*)$ .

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When is it the case that  $\Delta \to 0$  as  $N \to +\infty$ ?

**Leading example:** Each player is bad with prob  $\varepsilon$ , and players' types are independently drawn from the same distribution.

Fix  $\varepsilon > 0$ . •  $q_n = \binom{N-1}{n} (1-\varepsilon)^{N-n} \varepsilon^n$ . •  $q_n^- = q_{n-1} = \binom{N-1}{n-1} (1-\varepsilon)^{N-n+1} \varepsilon^{n-1}$ .

Since  $q_n$  is single-peaked in n, the total variation distance is

$$\Delta = q_0 + (q_1 - q_0) + \dots + (q_k - q_{k-1}) = q_k$$

where  $q_k \equiv \max_{n \in \{0, 1, ..., N\}} q_n$ .

As 
$$N \to +\infty$$
,  $\max_{n \in \{0,..,N\}} {\binom{N-1}{n}} (1-\varepsilon)^{N-n} \varepsilon^n \to 0.$ 

Therefore,  $\Delta \to 0$  as  $N \to +\infty$ .

#### Conclusion: Anti-Folk Theorem under Incomplete Info

Sugaya and Wolitzky (2020)'s result implies that:

• In a repeated prisoner's dilemma with uniform random matching and each player is a bad type who always defects with prob  $\varepsilon$ ,

all equilibrium payoffs converge to the minmax payoff as  $N \to +\infty$ .

Hence, it is impossible to sustain cooperation in large populations.

Sugaya and Wolitzky (2021) focus on this specific setting.

- Theorem 1 in Sugaya and Wolitzky (2021): Extend the anti-folk theorem to when players can observe their partners' identities.
- As  $(1 \delta)N \to +\infty$ , every NE payoff is close to 0.



### The Role of Communication

Sugaya and Wolitzky (2021) also do the following:

- Repeated prisoner's dilemma with uniform random matching.
- Players can observe their partner's identities.
- Each player is bad with prob  $\varepsilon > 0$ .
- Players can exchange cheap-talk messages with their partners.

As long as  $(1 - \delta) \log N \rightarrow 0$ , there exist equilibria where players' payoffs are arbitrarily close to their payoffs under (C, C).

- Their proof uses a clever information theory argument.
- With complete info, communication can be replaced via actions and contagion (Horner and Olzewski 2009, Deb, et al 2020).
- With incomplete info, communicating via actions and contagion is too slow to sustain cooperation ⇒ cheap talk is needed.