

411-3 Notes: Financial frictions 3

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1 Procyclical or countercyclical leverage?

- Evidence from Gorton and Metrik

Average Haircuts on Structured Products versus Investment-Grade Corporate Bonds

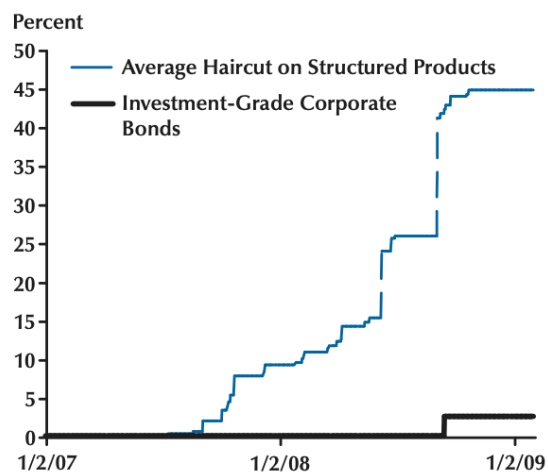


Figure 1:

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- Increase in haircuts in the repo market
- Adrian and Shin

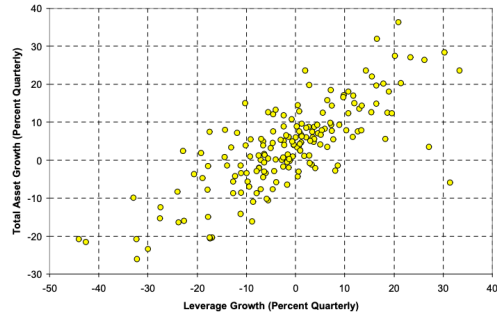


Figure 2.4: Total Assets and Leverage of Security Brokers and Dealers

Figure 2:

Figure 2.1:

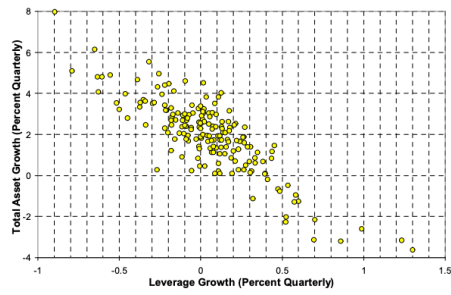


Figure 3:

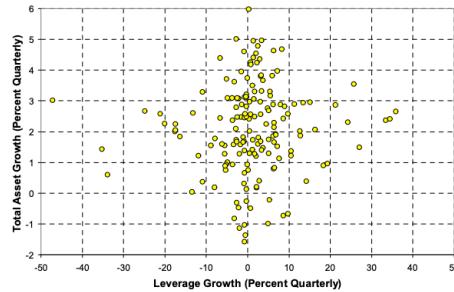


Figure 2.3: Total Assets and Leverage of Commercial Banks

Figure 4:

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- Depends on average leverage vs marginal leverage
- Broker dealers have to refinance very often and are subject to margin calls so marginal and average are very close
- Households have long term loans, so average goes in opposite direction
- Commercial banks have some stable funding sources (deposits), some less (wholesale funding), so intermediate case

2 A model of procyclical leverage

- A model that delivers procyclical leverage
- Collateralized lending with endogenous collateral limits related to risk

2.1 Two period model

- Asset trading in period 1
- Asset payoff in period 2
- State $s \in \{U, D\}$
- Asset pays 1 in good state U , 0.2 in bad state D
- Unit mass of investors with heterogeneous beliefs $h \in [0, 1]$
- h is probability of good state

- Uniform distribution of beliefs on $[0, 1]$
- Initial wealth $w(h)$
- Exchange loans with collateral κ_j
- Budget constraint

$$\theta p + \sum q_j b_j - \sum (q_j + \kappa_j p) d_j \leq w$$

$$c(s) = R(s) \theta + \sum \max\{1, \kappa_j R(s)\} b_j - \sum \max\{\kappa_j R(s) - 1, 0\} d_j$$

- Result (in paper): enough to trade only safe bond

$$\theta p + qb \leq w$$

$$c(s) = R(s) \theta + b$$

$$0.2\theta + b \geq 0$$

- Expected utility

$$V(w(h), h) = \max_{\theta, b} h(\theta + b) + (1 - \theta)(0.2 \cdot \theta + b)$$

subject to

$$\theta p + qb \leq w$$

$$0.2\theta + b \geq 0$$

- $q = 1$ (units of wealth)
- Result

– agents with

$$h + (1 - h) 0.2 \geq p$$

borrow to max, invest all in risky asset and obtains

$$V(w, h) = \frac{h(1 - 0.2)}{p - 0.2} w$$

– agents with

$$h + (1 - h) 0.2 < p$$

invest in risk free bonds, get

$$V(w, h) = w$$

- Market clearing

$$\frac{1}{p - 0.2} \int_{\hat{h}} w(h) dh = 1$$

where cutoff \hat{h} is

$$\hat{h} = \frac{p - 0.2}{1 - 0.2}$$

2.2 Three periods

- Three periods, $t = 0, 1, 2$
- Asset trading in 0 and 1
- Payoff in 2
- In 1 and 2 shocks U or D , agents keep different priors h on realization of U each period
- Payoff of asset in $t = 2$ is: 1 if UU, UD, DU and 0.2 if DD
- Price of asset at end of first period is p_{1s} with $s = U, D$
- Again, sufficient to trade 2 assets, risky asset and riskless bond
- Maximization problem at $t = 0$

$$\max_{\theta, b} hV(p_{1U}\theta + b, h) + (1 - \theta)V(p_{1D}\theta + b, h)$$

subject to

$$p_0\theta + b \leq w_0$$

$$p_{1s}\theta + b \geq 0$$

- Conjecture:
 - in period 0 agents with $h \geq \hat{h}_0$ max leverage on risky asset, all others lend risk free
 - in period 1 if D realized agents with $h \geq \hat{h}_0$ are bankrupt, agents with $h \geq \hat{h}_1$ buy asset (with $\hat{h}_1 < \hat{h}_0$), all others lend risk free
- Find cutoffs and market clearing prices
- In state U , price $p_{1U} = 1$

3 Evidence: from the financial system to real outcomes

- Important open question: does the trouble in the financial system affects the real economy?
- Several paper work on the channels here
- Banks' balance sheet suffers (due to exposure to MBS market)-> banks' loans supply contracts -> firms invest less, hire less (demand side and supply side effects)
- First channel Ivashina and Sharfstein (2010)

- All channels (focusing on supply side effects) in Chodorow-Reich (2014)
- Combine Dealscan data on syndicated loans (same as in IS) with BLS data on firm-level employment
- Starting point: banking relationships, firms cannot easily switch from lenders they have relation in the past to new lenders
- Design: different banks differently exposed to MBS losses
- Identifying assumption: this different exposure uncorrelated with composition of corporate loan clients
- Regress employment growth during the crisis on a measure of loan supply, the growth in loans made by all banks b that were in the last precrisis loan syndicate and controls
- The loan supply measure may fail to satisfy the identifying assumption, so C-R uses various instruments to capture assumed exogenous exposure to the financial crisis
 - Lehman exposure measure of IS
 - MBS exposure (correlation of bank's stock returns with ABX index)
 - Look at balance sheets directly
- Effects on lending (both extensive and intensive margin)

TABLE VI
THE EFFECT OF BANK HEALTH ON THE LIKELIHOOD OF OBTAINING A LOAN

| | (1) | (2) | (3) | (4) | (5) | (6) |
|---|--|---|------------------|-----------------|----------------------|------------------|
| | Firm obtains a new loan or positive modification | | | | | |
| | Probit | $\Delta \tilde{L}_{i,s}$ instrumented using | | | | |
| | | | Lehman exposure | ABX exposure | Bank statement items | All |
| Explanatory variables | | | | | | |
| % Δ loans to other firms ($\Delta \tilde{L}_{i,s}$) | 2.19** (0.79) | 2.00** (0.53) | 3.65** (1.28) | 2.33* (1.12) | 2.28** (0.64) | 2.32** (0.63) |
| 2-digit SIC, state, loan year FE | No | Yes | Yes | Yes | Yes | Yes |
| Bond access/public/private FE | No | Yes | Yes | Yes | Yes | Yes |
| Additional Dealscan controls | No | Yes | Yes | Yes | Yes | Yes |
| First stage F -statistic | | | 14.0 | 8.2 | 18.2 | 19.8 |
| J -statistic p -value | | | . | . | . | 0.206 |
| $E[\text{borrow}]$ | 0.134 | 0.134 | 0.134 | 0.134 | 0.134 | 0.134 |
| $E[\widehat{\text{borrow}}: \Delta \tilde{L}_{p_{20}} - \Delta \tilde{L}_{p_{10}}]$ | 0.052 | 0.048 | 0.087 | 0.055 | 0.054 | 0.055 |
| Lead lender 1 clusters | 43 | 43 | 43 | 40 | 43 | 40 |
| Lead lender 2 clusters | 43 | 43 | 43 | 40 | 43 | 40 |
| Observations | 4,391 | 4,391 | 4,391 | 4,354 | 4,391 | 4,354 |

Figure 5: Effects on lending (extensive margin)

- Effects on employment

TABLE IX
THE EFFECT OF LENDER CREDIT SUPPLY ON EMPLOYMENT

| | (1) | (2) | (3) | (4) | (5) | (6) |
|--|--------------------------------------|-------------------|---|-------------------|----------------------------|-------------------|
| | Employment growth rate 2008:3–2009:3 | | | | | |
| | OLS | | $\Delta \tilde{L}_{i,s}$ instrumented using | | | |
| | | | Lehman exposure | ABX exposure | Bank statement items | All |
| Explanatory variables | | | | | | |
| % Δ loans to other firms ($\Delta \tilde{L}_{i,s}$) | 1.17* (0.58) | 1.67** (0.61) | 2.49* (1.00) | 3.17* (1.35) | 2.13* (0.88) | 2.38** (0.77) |
| Lagged employment growth | | 0.0033 (0.019) | 0.0039 (0.019) | 0.0045 (0.019) | 0.0036 (0.019) | 0.0039 (0.019) |
| Emp. change in firm's county | | 0.89* (0.43) | 0.85+ (0.46) | 0.86+ (0.48) | 0.87+ (0.45) | 0.89+ (0.46) |
| 2-digit SIC, state, loan year FE | No | Yes | Yes | Yes | Yes | Yes |
| Firm size bin FE | No | Yes | Yes | Yes | Yes | Yes |
| Firm age bin FE | No | Yes | Yes | Yes | Yes | Yes |
| Bond access/public/private FE | No | Yes | Yes | Yes | Yes | Yes |
| Additional Dealscan controls | No | Yes | Yes | Yes | Yes | Yes |
| First-stage F -statistic | | | 15.5 | 8.5 | 18.5 | 23.1 |
| J -statistic p -value | | | | | | 0.190 |
| $E[g_i']$ | -0.092 | -0.092 | -0.092 | -0.093 | -0.092 | -0.093 |
| $E[g_i'; \Delta \tilde{L}_{p90} - \Delta \tilde{L}_{p10}]$ | 0.027 | 0.039 | 0.058 | 0.074 | 0.050 | 0.055 |
| Lead lender 1 clusters | 43 | 43 | 43 | 40 | 43 | 40 |
| Lead lender 2 clusters | 43 | 43 | 43 | 40 | 43 | 40 |
| Observations | 2,040 | 2,040 | 2,040 | 2,015 | 2,040 | 2,015 |

Figure 6: Effects on lending (extensive margin)

- Magnitude: going from 90th to 10th percentile of lenders leads to additional employment decline of 5.5 percentage points (decline in sample was 9.9%)